

ACCORD

Bringing Possibilities to Life

2022 Annual Report



A Message from Accord

Dear Friends of Accord,

As we reflect on 2022 and look ahead to 2023, we are proud of all that we accomplished together. At Accord, we remain committed to helping people live their greatest lives, and despite the challenges we faced, we continue to provide excellent services to the people we support.

2022 wasn't without challenges. This past year, after facing a pandemic the staffing shortage for our industry was apparent. Accord put our Home Health services on hold due to the nursing shortage, which was a very difficult decision. Many other providers had even more difficult decisions but I feel fortunate that Accord can still provide many other much-needed services to people with disabilities across our state. Compared to many of our competitors, our large array of services is why we were able to not only continue to stay steady through a 53,000 person shortage in our industry, but come out through the other side positioned for great growth in 2023.

This past year we not only saw a continued demand for our services with waiting lists, but we expanded our offerings as well in order to reach more people with the Accord mission of helping people live their greatest lives. These services included Social Security Advocacy, Housing Stabilization, and Life Sharing services. With these expanded services, we are able to reach more people, impact more lives, and make a difference across the state of Minnesota.

In addition to our new programs, we continued to enhance our existing services. Our Employment Services team worked tirelessly to connect clients with job opportunities, along with the securing of a Minnesota DHS Capacity Grant of over \$800,000 for the next two years. This grant has and will continue to allow the expansion of staffing with our Employment Services. We expect to double the amount of people supported annual in this program over the next two years through this amazing opportunity.

Cont.

Looking ahead to 2023, we are excited to continue our growth and expand our impact in the community. With supporting over 3,000 people across the state in 2022, we see this number growing greatly over the next few years through the changes and expansions we made in 2022. In this next year, we plan to invest in future innovative advancements that will help transform our industry. We will also be enhancing our technology capabilities to better serve our clients and improve our operations.

None of this would be possible without the support of our community. We are grateful for the ongoing support of our donors, partners, and volunteers, who make our work possible. With your continued generosity, we can continue to make a positive impact on the lives of the people we support. Thank you for being a part of the Accord family and for your unwavering commitment to our mission.



Rita Wiersma
Chief Executive Officer



Nathan Nelson
Board of Directors, Chair



ACCORD
Bringing Possibilities to Life

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Our Mantra

We believe everyone has the right to live life to the fullest.
Dreaming their dreams and achieving their goals.
On their own terms. In their own way. And in their own time.
We believe in the power of community.
Where all people are able to participate.
Everyone is included. And all voices are heard.
We believe that care and compassion can change the world.
That we are all capable of more than we can imagine.
And that, together, we can do great things.
Where others see limitations, we see potential.
When others speak, we listen. We learn.
And we lead the way forward.
We are on a mission to help people live their greatest lives.
We are here to create new possibilities.
We are Accord.

Victor's Journey: A Tale of Perseverance

Meet Victor, an outgoing and ambitious 33-year-old who has been attending Accord's programs for over a decade. Diagnosed with autism at an early age, he has faced numerous challenges throughout his life. However, Victor's determination to live a fulfilling life has never wavered.

Currently, Victor actively participates in the day support program at Accord, immersing himself in various activities such as art, music, and bingo. While he enjoys these endeavors and continues to develop new skills, Victor has always expressed a deep desire to work and make a meaningful contribution to his community.

Recognizing Victor's aspirations, Accord's employment services team, along with a dedicated job coach, stepped in to assist him. Together, they embarked on a journey to identify job opportunities that aligned with Victor's unique abilities and interests. The employment team provided him with invaluable support, helping him prepare for interviews, develop his skills, and refine his resume.

As the employment team and job coach searched for suitable opportunities, Victor remained dedicated to attending the day support program and collaborating with the employment team. He had unwavering faith that they were doing everything possible to help him achieve his goal of finding meaningful employment.

After a series of interviews, Victor's efforts paid off — he was recently hired at Paradise Car Wash. Overwhelmed with excitement, Victor eagerly looked forward to starting his new job. He recognized that this opportunity would allow him to utilize his skills and contribute to his community in a tangible way.

Victor couldn't help but express his immense gratitude for the support he received from Accord. He acknowledged that without the employment services team and his job coach, he wouldn't have been able to achieve his goals. Their unwavering belief in his potential and tireless efforts in guiding him through the process had been invaluable.

Victor's journey stands as a testament to the power of perseverance and the significance of having a supportive community. Accord believes that everyone deserves the opportunity to live their greatest life, and they understand the strength that comes from an inclusive and empowering community.

As Victor begins his new role at Paradise Car Wash, he does so with a sense of accomplishment and gratitude. His journey serves as an inspiration to others facing challenges, reminding them that with determination, support, and a community that believes in them, anything is possible.



What We Offer

Accord Programs & Services

Case Management (Hennepin, Anoka, & Dakota Counties)

We provide case management and support services to individuals who qualify under the Developmental Disabilities (DD) Waiver, Community Alternatives for Disabled Individuals (CADI) Waiver, and the Brain Injury (BI) Waiver.

Day Support Services

For a variety of reasons, some people choose not to work and focus instead on other goals. These services are offered at our branch and in a variety of community settings, including: volunteering, leisure and recreation, health and wellness, personal empowerment, access to the arts, making friends, pursuing hobbies and passions, and more!

Supportive Housing

These affordable housing opportunities are designed to support individuals with mental health issues by giving them a place to live. Support services are provided by a mental health worker in a shared housing setting. Other services may also be an option for people in an individualized housing setting.

Family Support Services

Family Supports is a menu of waiver-funded services that increase independence and inclusion in the community. It allows individuals to choose the staff that support them through a variety of services, including Personal Support, Respite, Home Maker, and Night Supervision.

Employment Services

We provide flexible, individualized employment supports for people with disabilities, offering employment services in three different areas: Exploration, Development, and Support. Our goal is to develop customized jobs in the community that capitalize on each individual's interests, abilities, and personal goals.

Home Health Services

We offered skilled nursing and rehabilitation therapies through our licensed home health care services. Our team provides high quality services through a person-centered approach. These services could be set up through your primary care or upon discharge from a hospital or clinic.

Supported Living Services in Adult Foster Care Homes (Pine County)

Each of these small group living facilities offer housing for up to four adults.



What We Offer

Accord Programs & Services

Life Sharing

An alternative to group housing or adult foster care, this helps individuals interested in a shared living experience choose their own host family. The goal of Life Sharing is interdependence between the individual and the family, with the individual having control over how they spend their days.

Housing Stabilization Services

Various challenges and barriers can make it hard to find housing, budget, and interact with landlords and neighbors. This service is designed to help people with disabilities and seniors find and keep housing.

Social Security Advocacy

Applying for federal Social Security disability benefits can be a challenge. Accord Social Security Advocates are available to help you file an application, appeal a denied application, and make sure that you are applying for all benefits for which you are eligible.

Supported Living Partnerships

(Providing SILS, SLS)

Individuals are supported by staff who work in homes and the community helping people with day-to-day living.



"I appreciate Accord for valuing me, and for creating a place where my abilities are embraced and supported."

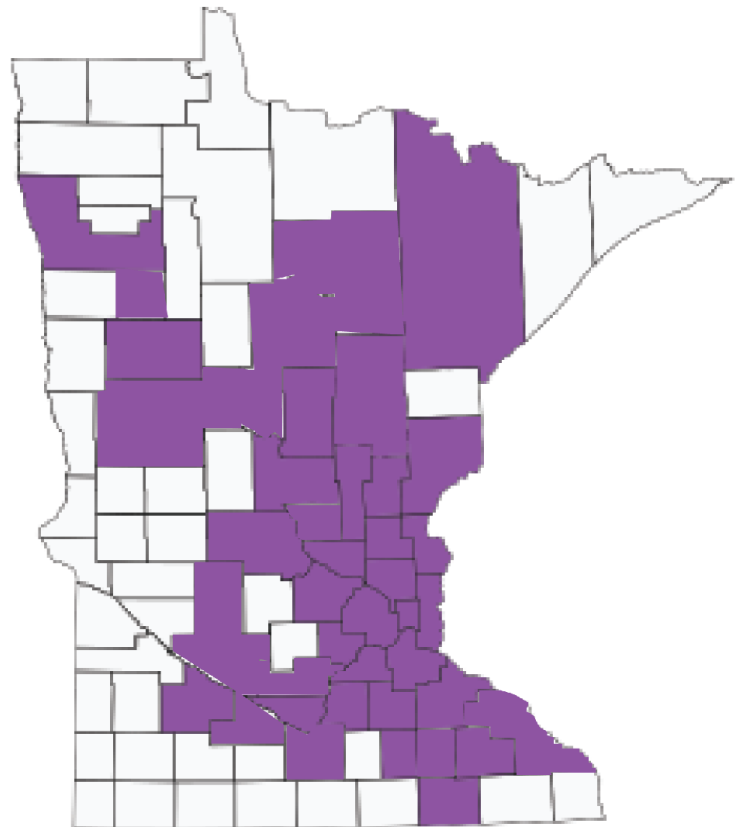
Megan - Accord Day Support

2022 in Review

In 2022, Accord provided programs & services for 3,014 individuals in 41 counties across MN

Counties Number of People We Support

Aitkin	1
Anoka	623
Becker	3
Benton	1
Blue Earth	2
Brown	1
Carver	10
Cass	1
Chisago	11
Crow Wing	2
Dakota	309
Dodge	1
Goodhue	6
Hennepin	1569
Itasca	1
Kanabec	2
Kandiyohi	2
Le Sueur	1
Mahnomen	1
Mille Lacs	2
Nicollet	4
Olmsted	2
Otter Tail	1
Pima	1
Pine	12
Polk	1
Ramsey	235
Renville	1
Rice	2
Saint Louis	10
Scott	6
Sherburne	17
Sibley	1
Stearns	8
Steele	1
Wabasha	1
Wadena	1
Washington	32
Winona	2
Wright	16



Financials

	2022	2021
Sources of Revenue		
Minnesota Department of Human Services	11,695,835	14,937,685
Other government	8,886,871	7,778,530
Grants and donations	197,382	71,727
Other	62,950	169,844
Total	20,843,038	22,957,786
Program Area Expenditures		
Family Supports	6,605,812	6,619,282
Residential Services	308,753	1,446,498
Case Management	5,270,428	4,849,073
Employment & Day Services	2,821,423	3,898,694
Community Services	548,374	736,761
Home Health	973,529	1,269,814
Housing	672,276	792,455
Administration & Development	3,592,698	3,562,774
Total	20,793,293	23,175,351
Increase in Net Assets from Operations		
Realized Loss on Sale/Disposal of Assets	49,745	(217,565)
Unrealized Gain (Other)	1,897,149	1,342,988
Program Revenue Recapture	(3,442)	(796)
	-	(103,898)
Changes in Net Assets	1,943,452	1,020,729
Balance Sheet Information		
Cash	3,599,993	2,823,298
Receivables	2,779,947	1,933,375
Prepaid Expenses	211,553	236,094
Property and Equipment - Net	8,860,269	10,142,088
Other Assets	1,098,558	1,395,090
TOTAL ASSETS	16,550,320	16,529,945
Current Liabilities	1,518,652	1,493,309
Long-term Liabilities	6,829,770	8,778,190
TOTAL LIABILITIES	8,348,422	10,271,499
NET ASSETS	8,201,898	6,258,446

2022 Donors - Thank you!

Alberto Ricart Andrew
Wittenborg Ann Marie
Roberge Dan Rayuze
Donna Richardson
Ellen Stanton
Heidi Christianson
Jacob Goldschmidt
James Walton
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Scoreside, CauseLine Labs, Inc.
The Blackbaud Giving Fund by its agent,
YourCause
The Minneapolis Foundation
US Bank Foundation
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Westminster Presbyterian Church

Business Partners

Thank you for your support!

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Lunski VH Holding 1 LLC
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Mahoney CPAs and Advisors
MAP Mission Advancement
Marketing by Maddie
Mark's Plumbing Service
Masterswitch IT
McKesson Medical-Surgical Minnesota Inc
MEDICA
Metro Sales, Inc
Metro Transit Sales Operations

Business Partners

Thank you for your support!

Metropolitan Mechanical Contractors Inc
Mid America Business Systems, Inc
Mid City Cleaning Contractors
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Millennium Printing & Graphics
Mimi's Professional Cleaning LLC
Minnesota Council of Churches
Minnesota Occupational Health
Minnesota State colleges and Universities
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Morgan Smith-Dennis
Mpls Regional Chamber
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Nexonia Inc
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NIT Workers Compensation Pool Bin
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Northtown Financial, Ltd
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Payee Central, Inc - North
Peggy Lauritsen Design Group
Pine County Health & Human Services

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Pitney Bowes Inc Purchase Power
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Residential Transitions, Inc
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DocuSign
US Bank Equipment Finance, Inc.
Verizon Wireless
Versique
Waystar Revenue Cycle Technology
Windys Collision Center Inc
Workable Inc.
Workday, Inc
Xcel Energy
Yale Mechanical
Zix Corp
Zubasti LLC

Employment Support Partners

Thank you for your support!

ACT Advocating Change Together
Amazon
ARC Value Village
Bio-Techne Ricoh
Bob Jensens Stables
Boler Car wash
Brain Injury Alliance of Minnesota
Bruegger's Bagels
Carbone's
CowTipping Press
Crayola Experience
Cub Foods
Culver
Culver's
Dakota County
Ebenezer
Emerson Process Management
Episcopal Church Home
Fairview Hospital
Fedex
Festival Foods
Fleet Farm
Fleet Farms
Fresh Thyme Market
Guthrie Theater
Hacienda Ranch
Harbor Crossing
Hope Fieldhouse
Hy-Vee
HyVee
Isadore Nut Co.
Jerry's Foods
JoAnn Fabrics and Crafts
Jut Salon
Kline Volvo
Lakewinds Natural Foods
Lund's & Byerly's
M&M store
Mall of America
Marshall's
Mavericks
Mayflower Montessori

MDI
Menards
Mister Car Wash
MN Department of Administration Office
Depot
Old Navy
Panera
Papa Murphy's
Pinnacle Logistics
Potbelly's
Presbyterian Homes
Ragstock
Ruffalo Noel Levitz
Scott's Ice Cream
Gigi's Cafe
Seward Franklin Community Coop
Sholom Home
Sierra
Special Olympics Minnesota
Speedway
Spero Academy
St. Paul Public Schools - Rondo Education
Center
Target
Target Field
The Body Shop
The Original Malt Shop
Tinuccis
Tommy Hilfiger
Unlimited Supplies
Volunteer Experience
Wahlburgers
Walgreens
Walmart
Wendys
Xcel Energy Center
Xperience Fitness

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